

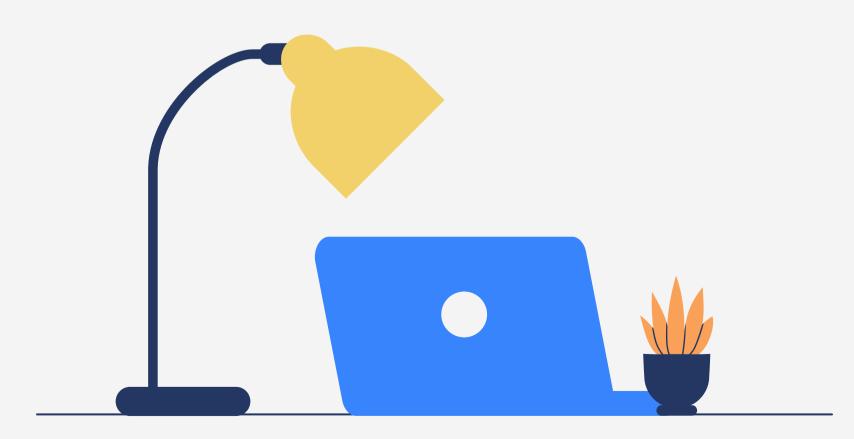
# Trust

How to Build and Earn the trust of your clients



### Problems

New client had used several MSPs in the past with poor results





Client tested us including test night and weekend calls



Needed special SLAs and Alerting



We made Mistakes!!!

## Solutions



Our IP- Flight Software, made our MSP offering much more Appealing



**On Call Team** 



Convenience

While we typically have a 30 minute SLA, our response time averages UNDER 1 minute!

Easily able to create precise and client specific alerting and reporting



No Nonsense staff and administration means addressing and resolving mistakes QUICKLY- and NOT repeating them

# Does Your Team Need Assistance?

#### Short term consulting, P+T, training

Designed to fit your need and provide actionable results

### 24x7 Managed Services

On Shore experts become your DBA and assist your team to ease your mind

### **Security / Best Practices Review**

Practical, real world answers to your data layer and data management problems

